

Welcome

Its been about 3 months since our last meeting and a lot has taken place since then.

- The governor has signed several bills encouraging energy efficiency in state buildings, and DBEDT has the enviable task of making it happen.
- The most significant trade ally program has been created, and its first major deliverable, an energy products and services directory is due later today
- Energy prices are up. I've always felt DSM best marketing tool is price of oil, and sure enough, residential energy use is down in spite of growth in number of customers.
- Rebates and interest in the DSM programs are on the rise
- Interest in renewables is on the rise. We are receiving a phenomenal number of calls expressing interest in net energy metering and PV.
- Discussion of biofuels is off the charts in recent weeks...new plants being planned, apparently buoyed by the expression of intent to use ethanol as a source of fuel for the proposed new plant.
- Al Gore has made a landmark film, finally getting some attention on global warming to the mainstream.

The list can go on.

On today's agenda, these and other issues will provide a context for many of the presentations you will hear.

Steve Meder has finally felt that this meeting was more important than his class, so we finally get to see the presentation we have been waiting to see for a couple years now.

Jeff Mikulina is here today to help inspire us to reduce consumption further. I think this is Jeff's first meeting, and we hope he leaves knowing he is in very supportive company.

Miles Kubo has one of the most powerful presentations on building the business case for energy efficiency, and we are honored to have him here today. Mikles will then be followed by Trini Abay Wright, who has spoken to us in the past regarding lease financing. This is a tough subject to absorb and digest. After Miles presentation, and Trini's presentation is very timely.

Bill Brooks of Ferraro Choi