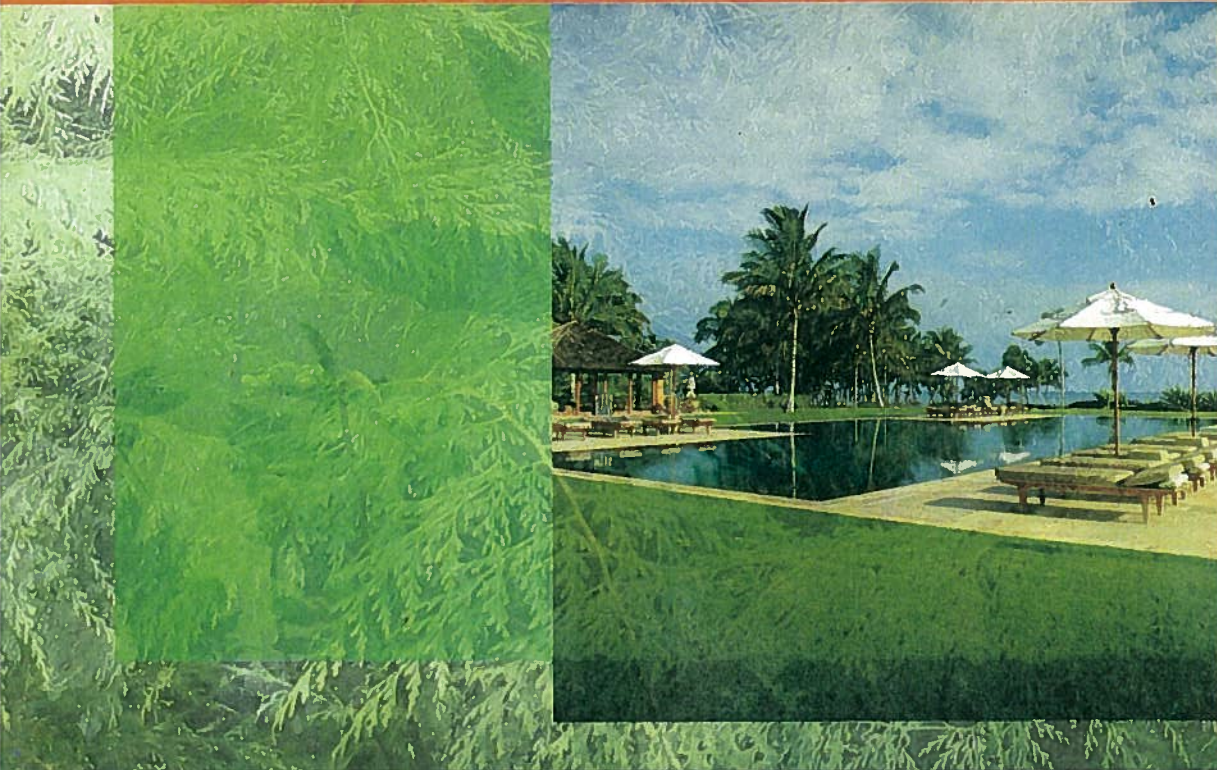




ENVISION CREATE INTEGRATE IMPLEMENT SUSTAIN



CORPORATE OVERVIEW



Belt Collins continued its steady growth in 2006, earning revenues of **\$51 million** (US\$) company-wide—an increase of more than 17 percent over 2005. The firm was **ranked 248th** among the *Engineering News-Record's Top 500 Design Firms* and **101st** on the International Design Firms list. These rankings reflect **expansion** on several fronts, including opening new offices, re-establishing a **presence** in countries served in earlier years, **diversifying** services and projects, and enhancing **collaboration** among Belt Collins offices.

At the beginning of 2006, Belt Collins' **new office in Shenzhen**, China had been in operation for several months, enabling the firm to better serve its China-based clients. **Another office was opened in Seattle**, Washington during the past year. Located in the historic Pike Place Market, it is engaged in civil engineering—adding to the firm's total capacity. Belt Collins has been active in the region for more than 15 years, with the establishment of a landscape architecture design office in Seattle and the acquisition of commercial property in Lynnwood. The growing real estate portfolio provides a unique property management dimension to the company's scope.

Belt Collins works within the context of several **trends**, including the global movement toward **sustainability**. Over the past 54 years, the company has integrated **resource management** and conservation with development. Staff members are **LEED** accredited. Concepts such as **green infrastructure**, **smart growth**, and **context sensitive design** are part of the staff's common vocabulary, enabling them to **assist** clients in building **livable communities**.

THE FIRM WAS RANKED #248 AMONG ENGINEERING NEWS-RECORD'S TOP 500 DESIGN FIRMS



A second trend shows the firm's project list **growing** along with the **emerging economies** of countries such as Cambodia, India, Indonesia, and Vietnam, even as China continues to be the major Asia market. A third trend is more **reuse** and **redevelopment**. Belt Collins consults on brownfield sites, closed military bases, urban infill, historic building adaptive reuse, and master plans for facilities of all kinds to meet new needs. These and other trends will shape Belt Collins' future. That **future** is assured as long as the firm maintains its **flexible, entrepreneurial** approach to problem solving, which allows it to **successfully** respond to clients' changing requirements.

SUSTAIN

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