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STATE PROCUREMENT OFFICE
NOTICE & REQUEST FOR SOLE SOURCE
STATE PROCUREMENT OFFICE
STATE OF HAWAII

- 1. TO: Chief Procurement Officer
2. FROM: Health/State Laboratories Division/EHASB
Department/Division/Agency

Pursuant to §103D-306, HRS, and Subchapter 9, Chapter 3-122, HAR, the Department requests sole source approval to purchase the following:

3. Description of goods, services, or construction:
Service Agreement for a Dionex Ion Chromatograph (IC) and a High Performance Liquid Chromatograph (HPLC) Systems.

4. Vendor Name: Dionex Corporation
Address: 3000 Lakeside Drive
Suite 116N
Bannockburn, IL 60015
5. Price: \$26,396.14
(federal monies)

6. Term of Contract: From: 11/08/2009 To: 11/07/2010
7. Prior Sole Source Ref No.

8. Feature: The good, service, or construction has the following unique features, characteristics, or capabilities:
These two scientific instruments (IC and HPLC) are manufactured by the Dionex Corporation and can only be serviced by them. Dionex will provide factory trained service engineers and replacement instrument parts that cannot be obtained elsewhere.

9. Essential features. How the unique features, characteristics, or capabilities are essential for the agency to accomplish its work:
These instruments are essential for the chemical testing of drinking water samples, so prompt repairs are imperative. Also, these instruments are extremely sophisticated and require factory trained personnel for major repairs.



Dionex Corporation
3000 Lakeside Drive
Suite 116N
Bannockburn, IL 60015
847-295-7500
Fax 847-283-0722

10/20/2009

State of Hawaii
ATTN: Richard Saiki
Chemistry
2725 Waimano Home Road
Rm 306
Pearl City, HI 96782

Dear Mr. Saiki,

This is to confirm that Dionex is the sole source provider for services on Dionex Ion Chromatography and HPLC Systems. Dionex Service Representatives are factory trained and receive training on a continuing basis to ensure that the equipment purchased is maintained using up to date product knowledge. Installation, repair or certification performed by third party service providers will void existing or implied warranties. Dionex is also the sole source provider for operational consumables. Dionex cannot guarantee the performance of the system when alternate vendor consumables are utilized.

If you have any questions, please feel free to contact me direct at 847-615-6925 or via email at susan.sage@dionex.com.

Very respectfully,

Susan Sage
Dionex Inside Sales